



Descartes' Global Logistics Network Powers IATA's eAWBLink Solution

WATERLOO, Ontario, Jan. 10, 2017 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that the International Air Transport Association (IATA) is using Descartes' Global Logistics Network™ (GLN) to help small- to medium-sized freight forwarders electronically communicate and receive air waybill data and status messages through IATA's eAWBLink.

"We launched eAWBLink as an easy-to-use solution to accelerate global electronic air waybill (eAWB) adoption and to compliment the current portfolio of high quality solutions developed by industry technology partners," said Glyn Hughes, Global Head of Cargo at IATA. "We're pleased to partner with Descartes to use the GLN as the tool that will connect eAWBLink to over 100 carriers. Descartes is a leading provider of value-added network services for electronic logistics communications and a strong supporter of industry digitalization."

The eAWB is the digital form of a paper air waybill (AWB) and serves as the foundation for electronic communication between air carriers, forwarders and ground handling agents (GHAs). Per IATA, there has been a significant increase in eAWB adoption among larger forwarders. However, small- to medium-size forwarders, who generate approximately 25% of AWBs issued, have been slower to adopt the eAWB. eAWBLink, supported by Descartes' GLN connectivity solution will make it easier for these forwarders to adopt the eAWB and benefit from the overall efficiency gains it can produce.

"We're pleased to help IATA modernize and streamline the air cargo industry through the adoption of the eAWB," said Scott Sangster, Vice President of the Global Logistics Network at Descartes. "Descartes has a long history of supporting IATA's strategic partner initiatives such as e-Freight, Cargo iQ, and others in addition to the eAWB. We look forward to our continued collaboration with IATA to help standardize and digitize air cargo processes that can improve the productivity of all participants in the air cargo community."

About IATA

IATA is the trade association for the world's airlines, representing some 265 airlines or 83% of total air traffic. The association supports many areas of aviation activity and helps formulate industry policy on critical aviation issues.

For more information, please contact:

Katherine Kaczynska
Corporate Communications
Tel: +41 22 770 2967
Email: corpcomms@iata.org

About Descartes Systems Group

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices;

access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on [LinkedIn](#) and [Twitter](#).

Global Media Contact

Mavi Silveira

Tel: +1(800) 419-8495 ext. 202416

msilveira@descartes.com

Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purpose of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.